



- ROADMAP -

CONTRACT No. 5869-0/18; Laboratory Testing & Sampling Services

**I. Purchasing Instructions:**

**A. Award Description**

This contract was established to obtain laboratory testing and sampling services for Miami-Dade County.

Award was made to the two lowest priced responsive, responsible bidders by group.

Facilities and/or services may be added or deleted during the term of this contract. Under these circumstances, the primary vendors shall be invited to submit price quotes for any additional services.

**B. Quotation Directives**

- 1) When a spot market purchase is initiated, all prequalified vendors for the specific group will be invited to participate in spot market purchases through an Invitation to Quote (ITQ). ITQs will include the requirements (i.e. delivery) specific to the spot-market purchase. ITQs may be issued for immediate deliveries, or to establish pricing for items that may be ordered within a specified time period.
- 2) All quotations issued under this pre-qualification contract must utilize the current and active "terms and conditions" in place that includes the latest legislative changes. Please refer the Procurement Management link <http://www.miamidade.gov/procurement/itb-terms-conditions.asp> to retrieve the latest version of the General Terms and Conditions and include the latest language in the ITQ.
- 3) Cone of Silence

Pursuant to Section 2-11.1(t) of the County Code, all ITQ's are subject to the Cone of Silence. All RTQ's must be provided to the Small Business Development Division (SBD) of the Internal Services Department for placement on the Cone of Silence Report upon advertisement. Once an award recommendation is made, SBD must be notified to remove the competition from the report.

**II. Awarded Vendors:**

Vendor FEIN	Vendor Name	Address	Contact	PRIMARY	SECONDARY
411821617 - 01	PACE ANALYTICAL SERVICES INC.	8 EAST TOWER CIRCLE ORMOND BEACH, FL. 32174	KENDRA B. BRIGHT PH: 386 672-5668 FX: 386 673-4001 <a href="mailto:KENDRA.BRIGHT@PACELABS.COM">KENDRA.BRIGHT@PACELABS.COM</a>	Groups A,B,D,E	
030337234 - 01	ANALYTICAL SERVICES INC.	130 ALLEN BROOK LANE WILLISTON, VT. 05495	PAUL S. WARDEN PH: 802 878-5138 FX: 802 878-6765 <a href="mailto:PWARDEN@ANALYTICALSERVICES.COM">PWARDEN@ANALYTICALSERVICES.COM</a>	Group C	
203973182 - 02	FLORIDA SPECTRUM ENVIRONMENTAL SERVICES INC.	1460 WEST McNAB ROAD FORT LAUDERDALE, FL. 33309	KATHERINE KUTIL PH: 954 978-6400 FX: 954 978-2233 <a href="mailto:KKUTIL@FLENVIRO.COM">KKUTIL@FLENVIRO.COM</a>	Group F	Group B
460565341 - 01	EUROFINS EATON ANALYTICAL INC.	750 ROYAL OAKS DRIVE, STE. 100 MONROVIA, CA. 91016	ED WILSON PH: 626 386-1100 FX: 626 386-1101 <a href="mailto:EDWILSON@EUROFINSUS.COM">EDWILSON@EUROFINSUS.COM</a>	Group G	(None)



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593274470 - 01	ADVANCED ENVIRONMENTAL LABORATORIES INC.	10200 USA TODAY WAY MIRAMAR, FL.	RHONDA MOLL PH: 954 889-2288 FX: 954 889-2281 <a href="mailto:RMOLL@AELLAB.COM">RMOLL@AELLAB.COM</a>		<b>Group A</b>
161300477 - 01	ENVIRONMENTAL ASSOCIATES LTD.	24 OAK BROOK DRIVE ITHACA, NY. 14850	SUSAN BOUTROS PH: 607 272-8902 FX: 607 256-7092 <a href="mailto:SB@EAL-LABS.COM">SB@EAL-LABS.COM</a>		<b>Group C</b> (Pending insurance approval)
232919996 - 04	TESTAMERICA LABORATORIES INC.	6301 NW 5 <sup>th</sup> WAY, STE 2850 FT. LAUDERDALE, FL.	JAMES HYMAN PH: 813 885-7427 FX: 407 856-0886 <a href="mailto:JESS.HORNSBY@TESTAMERICAINC.COM">JESS.HORNSBY@TESTAMERICAINC.COM</a>		<b>Group D</b>
760606679 - 01	ALS GROUP USA CORP.	9143 PHILIPS HIGHWAY, STE 200 JACKSONVILLE, FL. 32256	SCOTT D. MARTIN PH: 904 394-4426 FX: 904 739-2011 <a href="mailto:SCOTT.MARTIN@ALSGLOBAL.COM">SCOTT.MARTIN@ALSGLOBAL.COM</a>		<b>Group E</b> (Pending insurance approval)
264445028 - 01	SHEALY CONSULTING LLC	603 SOUTH LAKE DRIVE LEXINGTON, SC. 29072	ELIZABETH W. THOMPSON PH: 803 808-3113 FX: 803 808-3119 <a href="mailto:BTHOMPSON@SHEALYCONSULTING.NET">BTHOMPSON@SHEALYCONSULTING.NET</a>		<b>Group F</b> (Pending insurance approval)

**III. Special Notes/Instructions:**

1. Emergency / Additional Tests (Re: ITB Paragraph 3.5)

Upon request from the County, the laboratory shall provide a written fee proposal for sample collection and/or sample analyses not listed in Bid Proposal Forms and/or for analyses listed in Bid Proposal Forms for which a different method, media, Method Detection Limit (MDL) or Practical Quantitation Limit (PQL) is required. The proposer reserves the right to seek such services from other sources. The laboratory will not be compensated for the preparation of any such fee proposal.

Pricing for emergency/additional testing, when required, will be solicited by the user departments. An order will be issued based on the proposed price. These work orders will specify, as applicable; the number of samples with the desired method, MDL and PQL to be collected per location, the estimated number of hours for sample collection, the required turn-around time, and the estimated maximum cost of authorized services.

2. This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the solicitation documents and/or event log for other specific information or authorized amendments.

**IV. Prices:**

Refer to tally sheet.

**V. Quotation Award Checklist:**

The following is provided as a reminder of some important items that each department should check/complete/ document prior to making an award.

- Check that vendor meets minimum requirements such as certifications or license requirements.
- If the contract has a Small Business preference, goal or is a set-aside, check that the recommended vendor is on the Small Business Division certification list.

(See [www.miamidade.gov/business/reports-certification-list.asp](http://www.miamidade.gov/business/reports-certification-list.asp))



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- If the contract includes preferences (Local, Locally-Headquartered, Veteran's, and Small Business, as applicable), check that they were applied correctly.
- Obtain a signed Collusion Affidavit, and a signed Affirmation of Vendor Affidavits from the recommended vendor.
- In your notice to all participants of the quote results, copy the Clerk of the Board ([clerkbcc@miamidade.gov](mailto:clerkbcc@miamidade.gov)) and include language advising the vendors that the Cone of Silence is lifted.

[ **Sample language:** *In accordance with the reference solicitation, and Section 2-8.4 of the Code of Miami-Dade County, you are hereby notified that the ( Dept. name ) recommends award of this quote to:( Company name ). Provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code.*]

- **Allow a three (3) business day protest period**, beginning the day after the award recommendation is posted with the Clerk, prior to completing award if applicable with your award value (over \$25K).

**VI. Event Log:**

Event No.	Date	Description	Agent
1	6/23/13	ANALYTICAL SERVICES INC. FEIN# 030337234-01 was added to the contract.	M. Garofolo
2	6/28/13	Columbia Analytical Services, Inc. FEIN# 912050686-01, changed their name and FEIN to ALS Group USA Corp. FEIN# 760606679-01	M. Garofolo